



# WE'RE HIRING



## SALES ACCOUNT MANAGER

**South Corp International /Diamond Drilling Industries** is a Canadian - US leading supplier of drill bit services technology and products to the worldwide market for HDD, geothermal, mining and water well industry. We also work with customers to design and build customized PDC bits for specialized applications.

### Job Responsibilities

- Visit customers with our sales and engineering teams to deliver technical presentations. Assignments are broad in nature, requiring originality and ingenuity.
- Assists and train entry or junior level employees and may oversee activities of sales personnel.
- Handle special projects as assigned.
- This role will travel 50% to 75% of the time.

### Job Requirements

- Experience in B2B Sales (preferably within the industries we service)
- Proven track record of exceeding sales targets
- Excellent communication, interpersonal skills, and negotiating skills
- Passion for building strong relationships
- Ability to coach others, be self motivated, work independently and remotely
- 5+ years drill bit or drilling equipment sales or drilling experience would be beneficial

**SEND YOUR RESUME TO**  
**[jobs@southcorpintl.com](mailto:jobs@southcorpintl.com)**

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