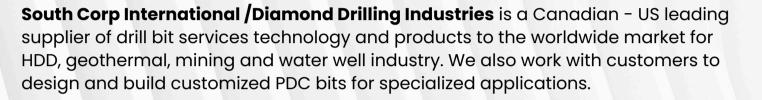






WE'RE HIRING

SALES ACCOUNT MANAGER



Job Responsibilities

- Visit customers with our sales and engineering teams to deliver technical presentations.
 Assignments are broad in nature, requiring originality and ingenuity.
- Assists and train entry or junior level employees and may oversee activities of sales personnel.
- Handle special projects as assigned.
- This role will travel 50% to 75% of the time.

Job Requirements

- Experience in B2B Sales (preferably within the industries we service)
- Proven track record of exceeding sales targets
- Excellent communication, interpersonal skills, and negotiating skills
- Passion for building strong relationships
- Ability to coach others, be self motivated, work independently and remotely
- 5+ years dill bit or drilling equipment sales or drilling experience would be beneficial

SEND YOUR RESUME TO

jobs@southcorpintl.com

